2022 ENGINEER SUMMER



Your CE's Role Defines our World's Future

Feed the Roots

14 November 2022





equity and diversity electrification hvac building automation keep talent territory expansion business continuity save the world electrification mission vision innovation decarb education refrigerant landscape workforce development innovate talent retention ja rising salaries a m climate change refrigerant phase downs state of the industry open engineering position



Feed the Roots



Comprehend the industry's breadth

It's a two-way street

Be careful...sort of

Make a difference

Help them stretch to grow

Treasure the people



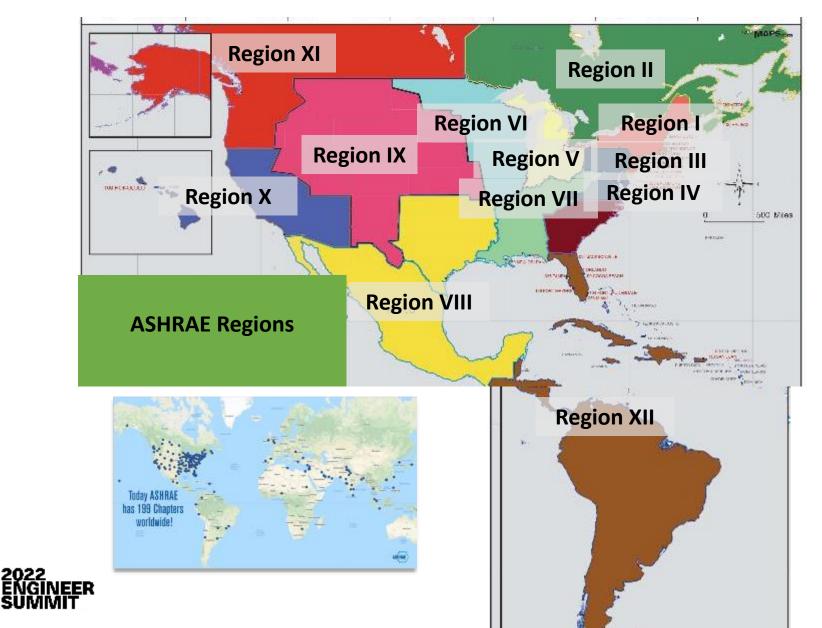


Comprehend the Industry's Breadth



Comprehend ASHRAE®'s Breadth







1,000 Miles

SAP MAPS.

Comprehend Trane's Breadth

TRAME

Manufacturing Facilities Worldwide

Our Team of 36,000 Employees



Trane Commercial Americas Manufacturing Locations

- Charlotte, NC - Bridgeton, MO - Colon, Panama - Clarksville, TN - Curitiba, Brazil - Columbia, SC - Fort Smith, AR - Fair Lawn, NJ - La Crosse, WI - Grand Rapids, MI - Lynn Haven, FL - Memphis, TN - Monterrey, MX - Pueblo, CO - Rushville, IN - St. Paul, MN - Trenton, NJ - Tyler, TX - Vidalia, GA - Waco, TX - Brampton, ON - Marietta, OH - Newberry, SC **Asia Manufacturing Locations**
 - Taicang, China
 - Zhongshan, China
 - Bangkok, Thailand
 - Penang, Malaysia

EMEIA Manufacturing Locations

- Bari, Italy
- Charmes, France
- Golbey, France
- King Abdullah Economic City, Saudi Arabia



Comprehend Trane's Breadth



Trane USA & Canada Sales Offices

USA & Canada

- ~213 Sales Office Locations
- ~250 Service Locations
- ~2,750 Authorized Service Professionals
 Globally
- ~500 Sales Office Locations
- ~1,300 Engineers Worldwide
- ~700 LEED Accredited





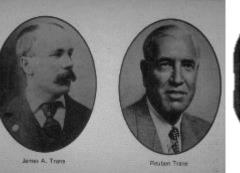
Comprehend the Industry's Breadth – and History







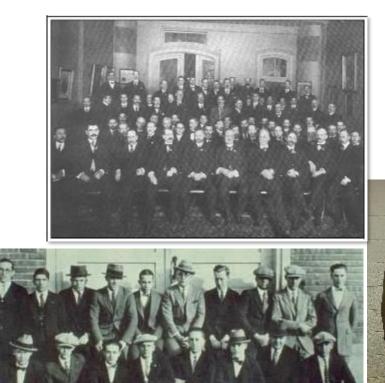


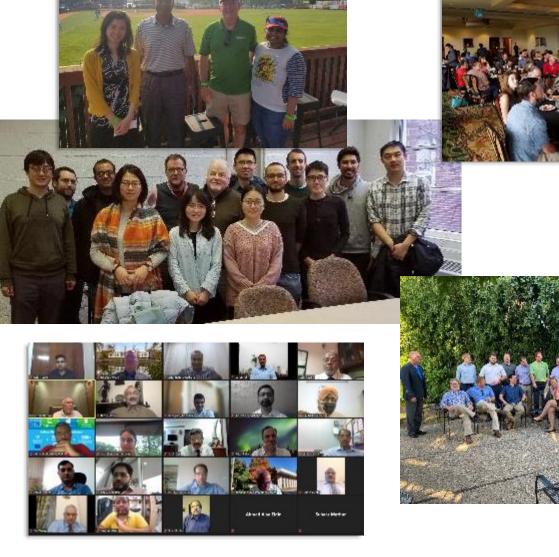




Comprehend the Industry's Breadth













It's a two-way street



It's a two-way street What do you want back?

- How does it benefit your company?
 - Internal training
 - Reports
 - Project-specific knowledge and skills
 - Loyalty
- What skills are imparted/refined?
 - Technical
 - Leadership
 - Organizational
 - Public speaking
 - Conflict resolution
 - Personal communication







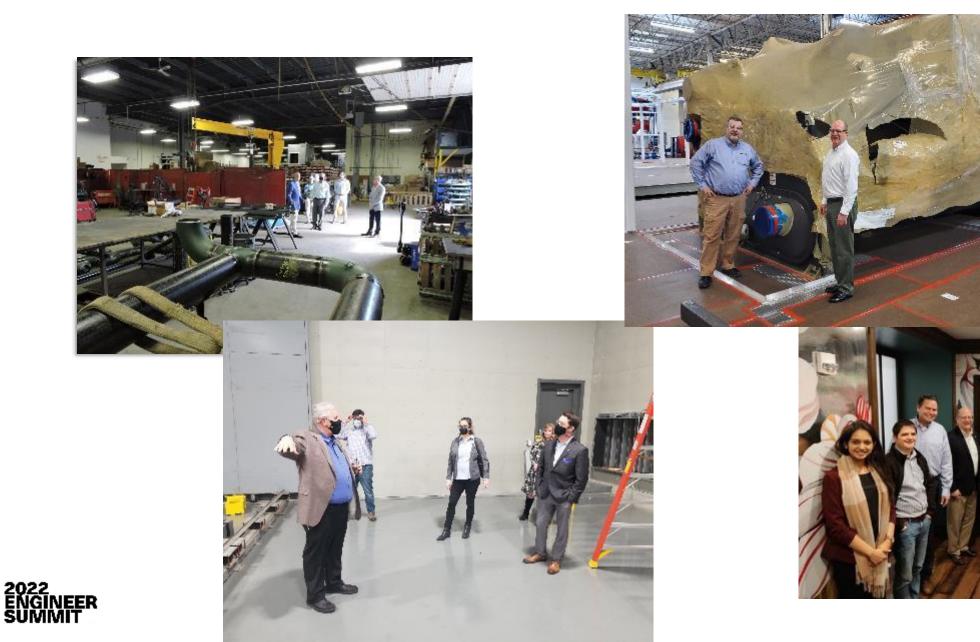
Employer Benefits of Your Involvement





It's a two-way street – share with others





It's a two-way street – learn from the next generations







It's a two-way street Network Development

- Benefits to you
 - Access to global SMEs
 - Collaboration in other markets/locales
 - Receive value for the company
 - Where can you...?





- Benefits to professional
 - Knowledge
 - Growth
 - Personal connections / friendships
 - Provide value to customers and company
 - Global perspectives

Manager: "If I support them to go to (ASHRAE, IDEA, ASHE, IFMA, NSPE, etc.), they'll get poached." Young professional. "I don't need to go to ASHRAE to find a different job - today."





Be careful...sort of



Be Careful...Sort of









Make a difference



Make a difference - locally

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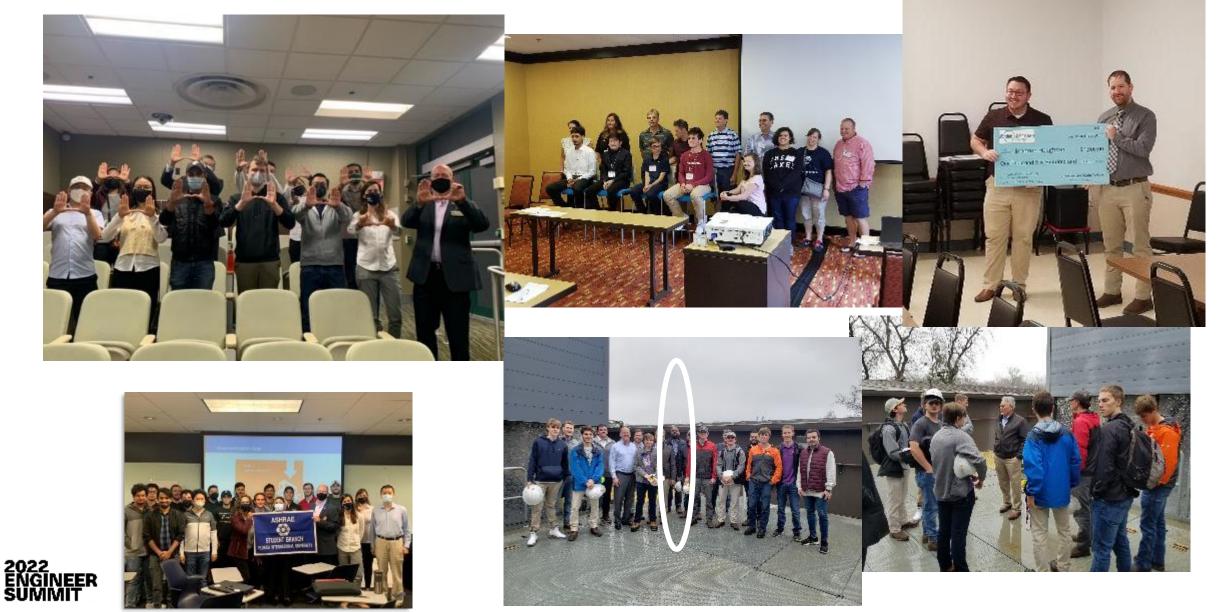






Make a difference – the next generations STEAM (A = Arts)





Make a difference - collectively



United Nations Climate Change Conference of the Parties (COP26) Building Decarbonization





Download the full COP26 presentation ashrae.org/decarb



Make a Difference



- Trane Technologies: We boldly challenge what's possible for a sustainable world
- Trane: Make Buildings Better
 - Reducing the Energy Intensity of the World[™]
- ASHRAE[®]
 - Mission: To serve humanity by advancing the arts and sciences of heating, ventilation, air-conditioning, refrigeration and their allied fields.
 - Vision: A healthy and sustainable built environment for all.
- What's yours? How do CEs connect with it?

Do we walk the talk?



Make a Difference – What industry are you in?



- Sustainability and resilience
- Reduce energy intensity and environmental emissions
- Keep vaccines cold
- Reduce food spoilage
- Provide IEQ for students, staff and other building occupants





Help them stretch to grow

aka: beware the President



Help Them Stretch to Grow







90.1 2010: Thanks to...



Mark Hydeman	 Ron Majette 	 Mike Waite 	Tom Culp	Ken Brendan	ASHRAE/IES
Steve Skalko	. Hebel: Meer	 Mack Wallace 	Darryl DeAngelis	Lawrence Brown	Cassandra Craig
	 Itzhak Maor 	Richard Watson	John Dunlap	John Lewis	Beverly Fulks
 Jerine Ahmed 	 Jim McClendon 	 Jerry White 	Krishnan Gowri	Bill Holy	Steve Hammerling
Şusan Isenhour	•••••••••••••••	Ron Burton	Mark Halvorson	Frank Jakob	Bruce Hunn
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Wagdy Anis		 Craig Drumheller 	 Scott Hintz 	Tony Arbore	Jeff Littleton
Pete Baselici	 Harry Misuriello 	 Allan Fraser 	Tianzhen Hong	Todd Brown	Judy Marshall
Pele Daselici	 Frank Morrison 	Ron Kurtz	Ron Jarnagin	Leo Smith	Cindy Michaels
Jeff Boldt		 Steve Rosenstock 	 Michael Jouaneh 	Dennis Stanke	Angela McFarlin
Dave Branson	 Tim Peglow 	Frank Stanonik	 Larry Kouma 	 Our employers 	Mark Owen
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Keith Emerson	 Eric Richman 	 Ernie Conrad 	Frank Myers	Commenters	Lilas Pratt
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Jilli Garrigus	 Christian Taber 	 Merle McBride 	 Cedric Trueman 	Presenters at meetings	Amelia Sanders
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Pekka Hakkarainen	• Mike Tillou	 Randy Blanchette 	Randy Casteel	Interpretation requesters	Emily Sigman
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		Jim Bowman	 David Weitz 		Bill Harrison
		 Jim Calm 	 Bavid Weitz Robin Wilson 		Gordon Holness
					Lynn Bellenger





Treasure the people



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Treasure the People ...be careful if they're students!

2022 ENGINEER





Treasure the people They are amazingly creative and gracious







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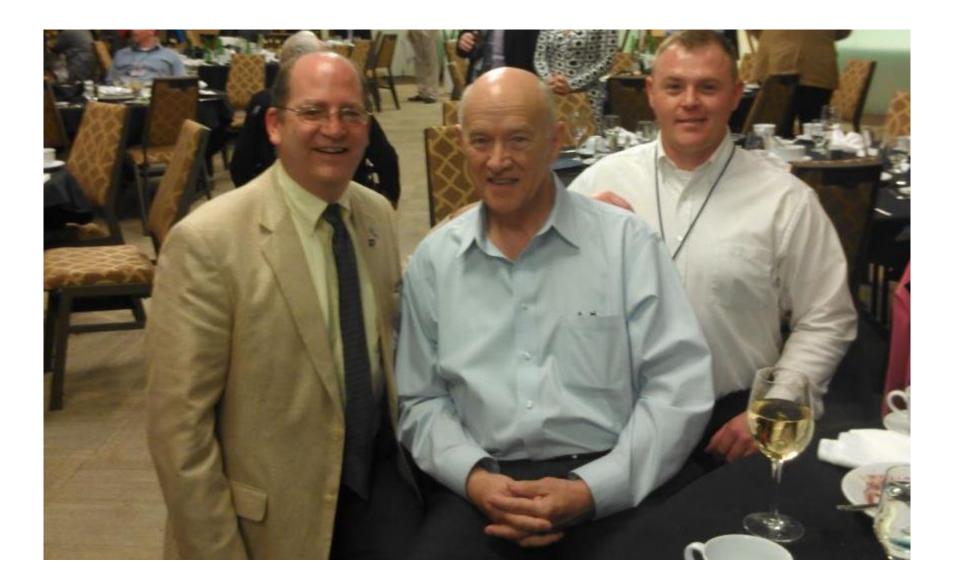






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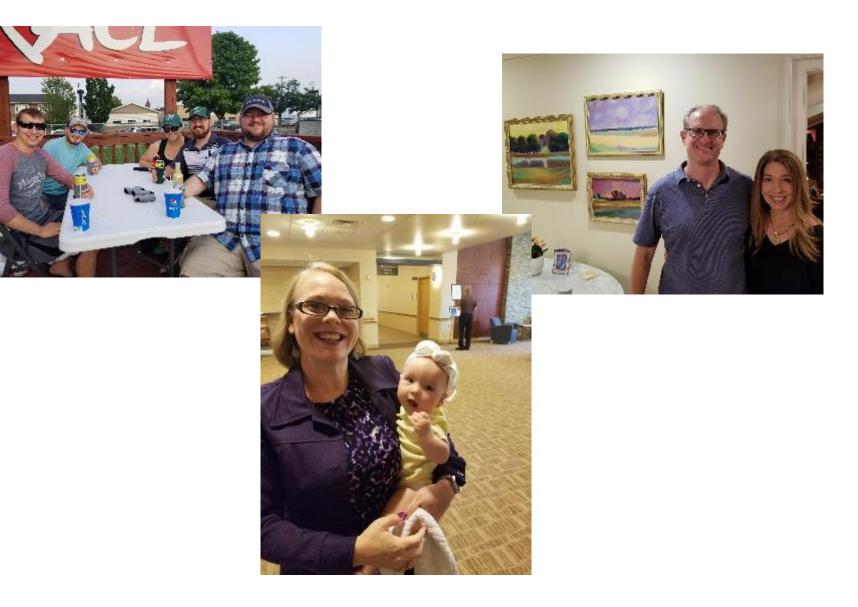
























Heather, Ainsley, David and Cohen Fall 2021

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